



Customer Data Sheet

Sapio Sciences Partner Program

**At Sapio, we have a simple vision,
to accelerate scientific discovery.**

Sapio-selected partners help us to achieve that for you, our customers. By combining innovation with collaboration, Sapio Sciences and its partners define the future of lab informatics.

The Sapio ecosystem

At Sapio, we know how important it is to have access to the right partner who can add real value to your lab. For that reason, our selected partners cover the whole lab informatics ecosystem, ensuring you get the right insights, the right technology, and the right advice.



Services partners

Advisory and implementation partners guide and support customers through the lab automation process and deployment.



Technology partners

Hardware, instrument, software, and AI vendors expand the value of the Sapio platform through integration and specialized solution development.



Reseller partners

Value-added and consultant resellers provide Sapio's solutions and add value through additional services such as customization, integration, training, and support.

Working with a Sapio partner

Sapio-selected partners have unprecedented access to Sapio experts, the latest information on Sapio's products, and insights into the future direction of the company. We see our partners as an extension of the Sapio team. Working with a Sapio-selected partner gives you the confidence that your lab, your research, and your business will receive the highest levels of service and support, through three key focus areas.



Training and certification

Partners have access to tailored training and certification programs, giving them the knowledge and skills to meet and exceed your expectations.



Future focused

Sapio partners have exclusive access to Sapio roadmaps, release notes, and demos, allowing them to best serve your lab automation needs, today and in the future.



Unlimited access

Partners work with Sapio solution architects, sales and support teams, R&D, and marketing to deliver solutions that meet and exceed your needs.

Summary

The Sapio Sciences Partner Program empowers our selected partners across various domains — advisory, implementation, reselling, and technology integration — for one reason: to better serve our customers.

By working with a Sapio-selected partner, you can be confident that they have the necessary training, support, and experience to deliver on your lab automation needs.

